

MULTI-FAMILY HOME SUB-MARKET PROFILE

	New Construction / Conversion	Absorption (Closed Units)	Average Sales Price
BUCKHEAD	1Q08	50	\$515,838
	1Q09	13	\$630,676
	1Q10	43	\$588,039
INTOWN	1Q08	51	\$263,267
	1Q09	91	\$322,646
	1Q10	66	\$227,179
DOWNTOWN	1Q08	68	\$230,096
	1Q09	20	\$212,005
	1Q10	23	\$179,924

Source: SmartNumbers.

	Resale Only	Absorption (Closed Units)	Average Sales Price
BUCKHEAD	1Q08	205	\$241,329
	1Q09	159	\$222,950
	1Q10	167	\$195,318
INTOWN	1Q08	286	\$211,880
	1Q09	219	\$193,070
	1Q10	268	\$174,372
DOWNTOWN	1Q08	85	\$218,789
	1Q09	69	\$133,972
	1Q10	67	\$140,623

Source: Coldwell Banker Universal Database®